1. Grew monthly revenue by $[Amount].
2. Coordinated efficient restocking of sales floor with current merchandise and accurate signage for current promotions.
3. Supported loss prevention goals by maintaining accurate drawers and monitoring shopper behavior.
4. Offered each customer top-notch, personal service and polite support to boost sales and customer satisfaction.
5. Pursued resolutions to achieve complete customer satisfaction, including tracking down hard-to-find merchandise at diverse locations.
6. Helped build sales team for new location by training and mentoring all members.
7. Demonstrated vehicles and features, and conduct test drives.
8. Contacted associated dealerships to locate desired vehicles meeting customer specifications.
9. Directed team of [Number] sales personnel in high-volume settings.
10. Met customers on lot and in showroom to discuss available vehicles and options.
11. Generated consistent referrals and repeat business by providing exceptionally knowledgeable and friendly service.
12. Improved customer satisfaction [Number]% through implementation of strategic improvements.
13. Managed [Number]-strong team of sales personnel.
14. Achieved [Number]% of sales quota in [Year].
15. Maintained in-depth knowledge of vehicles, market conditions and customer buying preferences.
16. Prepared purchased vehicles and completed final delivery checks.
17. Located desired vehicles at auctions and other dealerships.
18. Reviewed vehicles before final delivery to validate for completed tasks such as installed add-ons and damage corrections.
19. Offered comprehensive knowledge of vehicle operations and brand features.
20. Closed sales by overcoming objections, asking for sales, negotiating price and completing purchase contracts,